

1.1 STRATEGIC RELATIONSHIPS

1.1.1 Stakeholder Relationships

Objective:

Develop transparent and rewarding relationship with BITF investors.

Output:

1. Financially rewarding relationship.

Activity:

BLITEC

1.1.2 Shareholder Relationships

Objective:

Develop mutually beneficial relationship with private sector enterprises in support of national technology road mapping.

Output:

1. Support and recognition achieved by technology players

Activity:

1. SAP
2. Microsoft
3. Oracle
4. Novell

1.1.3 Partnership Relationships

Objective:

Develop public sector relationships to ensure public sector transformation, procurement and member benefits are maximized.

Output:

1. BITF recognized as ICT-E transformational agents in support of governments policies.

Activity:

1. BUSA
2. Provincial Government
3. SITA
4. ARRIVIA
5. GITOC
6. ISETT-SETA

1.1.4 Alliance Relationships

Objective:

Obtain support from ICT-E NGO's by forging and strengthening alliance relationships.

Output:

1. Change agents aligned to BITF's objectives

Activity:

1. Black Management Forum (BMF)
2. Information Technology Alliance (ITA)
3. South African Communication Forum (SACF)
4. Computer Society of South Africa (CSSA)

1.1.5 Policy Development

Objective:

Provide a secure and defensible set of parameters and guidelines for the development of governmental policy and legislation in respect of the ICT-E Sector.

Output:

1. Members concerns and requirements tabled at governmental policy development structures.

Activity:

1. Partnership Policy Forums

1.1.6 Strategy Development

Objective:

Ensure that the objectives and programmes of BITF is aligned with government's strategy.

Output:

1. BITF Programmers aligned with governmental transformation and ICT-E programs
2. Standardized strategy, operations and performance at BITF provincial level.

Activity:

1. Strategy Management
2. Strategy Translation
3. Performance Management